

## Curriculum Vitae

### Person

Name: J.G. Hoolmans  
Sex: male  
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Website: [www.hoolmans.nl](http://www.hoolmans.nl)  
Date of birth: September 3rd. 1953  
Place of birth: Dunedin, New-Zealand  
Nationality: Dutch / New Zealand  
Marital status: Married  
Hobbies: music, traveling, sailing, philosophy

### Education/knowledge

5 year Gymnasium Bèta 1967-1972  
Institute for Automotive Management A course 1972-1974  
I.S.W.course Marketing Assistant 1975  
I.S.W.course Middle Management 1980  
Purchasing course Volvo Car B.V. 1981 (Nevi 2 level)  
Management Kepner and Tregoe Shell 1985  
Financial Management Goossens 1989  
Total Quality Management Van Leer 1993  
Governmental European Contracting NIA 2006  
Safety course for construction management VCA 2006  
Several in-company courses

### Languages

Dutch: good  
English: good  
German: reasonable/good  
French: reasonable

### IT knowledge

Reasonable knowledge of MS Word, Excel, PowerPoint  
Hands-on implementation executing ERP software being Baan, MFG/Pro, Oracle en Exact

### Personality

Open, honest, self-criticism as well as critical towards my surroundings, highly respecting human values, tough business-like approach towards processes, patience, verbally reasonably strong

### Experience

12/1993-present: Hoolmans Projects & Coaching. Independent consultant/trainer advising, implementing and reorganizing purchasing departments based upon the marketing and general company philosophy.

**Contract/claim manager** Hitachi Power Europe GmbH in Rotterdam, April 2011 till present.

**Category manager** at ENECO district heating and cooling and ENECO Solar Bio & Hydro BV in Rotterdam from December 2009 - April 2011. Responsibilities amongst others supporting the senior buyer with project related procurement for the 1,25MWth chiller in the New Orleans building in Rotterdam. Starting up the European Tendering procedures for the 6MWth chillers en the bio-fuel fired CHP in the building " De Rotterdam". Contractual supporting the chiller revision of the Provinciehuis Zuid Holland. Starting up the pre-qualification procedures for the 45MWe wood-fired power plant in Delfzijl and the

contracting procedure for 12,5 MWe CHP in Harnaschpolder.

**Contract/claim manager** EON Kraftwerke GmbH in Rotterdam 2008 – December 2009. Construction of the 110MW coal fired Maasvlakte Power Plant 3. Responsible for managing contracts values from €50Mio up till €380 Mio. Contracts concern boiler, turbines, generator, valves, pumps, piping. Setting up claim database file. Supporting German purchasing dept. in Dutch and European standards. Writing claims and claim defense letters.

**Contract manager** at ENECO Energie nv in Delft 2007-2009. Responsible for European Tendering Gasspeicher underground gas storage. Support of the purchasing dept.

**Contract manager** at Afval Energiebedrijf in Amsterdam 2004 - 2007. Responsible for contractual damage control and realization of 3 contracts: Piping € 30 million, cooling water € 13 million and bio-gas electricity power generators € 9 million.

**Supply-chain manager** at ThreeFive Photonics in Houten 2002-2003. Responsible for setting up logistical contracts within a tax-free fables environment.

**Outsourcing manager** at JDS Uniphase in Eindhoven. 2000-2001. Responsible for outsourcing the dual spot lasers to Manilla. Due to lack of repetition of production advice given to stop production after supplying an all time requirement order. Support in purchasing extension of plant.

#### **Further**

Coffee and thee distribution outlets Simon Levelt.

Setting up tool renting outlets and project manager at Max Restoration Center in Breda. Elderly Health program in Eindhoven and Breda.

Troubleshooting for the Louwman Group on the Dutch Antilles.

Initiating and starting up Carbike in Oosterhout.

9/1990-12/1993 TOPPS vof, Tilburg as materials manager, member management team, managing 10 employees; setting up a purchasing and logistic department in 2 shifts; implementing and structuring ERP computer system (Triton 1.0); by simultaneously running SIC as well as MRP . Managed to create a procurement system without marketing input. Turnover: NLG 30 million. Turnover ratio 4. Procurement of parts and tools for Pratt&Whitney PW100 and Rolls Royce Gem 42 gas turbine engines. Also responsible for the implementation of legal terms, procurement contracts and ordering procedures in line with ISO 9000. Lloyds' audit in November 1993 provided zero non-conformances.

8/1986-9/1990 Varco BJ Oiltools Etten-Leur as purchasing manager, member management team, managing 4 employees. Responsible for purchasing all production related material, castings and bar material. Turnover: NLG 20 million. Turnover ratio 2,5 on a project basis cooperated in moving stocks and milling machines from the USA due to shutdown of the mother company. Also responsible for implementing a library, legal conditions and ordering procedures in line with ISO 9000. Due to lack of innovation and low oil prices the company came into financial difficulties making me available for the market again.

6/1981-8/1986 Shell International Petroleum Co. as project buyer of flanges and fittings, drilling, hoisting and lifting equipment and other steel materials for foreign Shell companies; especially projects in Oman, Curacao, Brunei, Nigeria, Venezuela en Singapore were my main objects. Because of my knowledge of procedures and practical approach I became trouble-shooter and involved as auditor when introducing new vendors. Personal turnover: NLG 180 million. I was also senior over 3 temporary employees. Due to change in philosophy causing the department to shrink from 350 to 60 people I left on my own behalf in good favor.

1/1979-6/1981 Volvo Car B.V. Helmond as buyer, first of spare parts and accessories for the Daf cars en Volvo 300 series, later of rubber extrusion and formed parts for the production. Personal turnover NLG 4 million, excluding the mould and form costs. Close contact with procurement in Born and Gothenburg together with engineering provided me the opportunity to connect aftermarket demands together with production requirements. Due to my marriage with the directors secretary and the Mitsubishi developments, I decided to look elsewhere.

11/1976-1/1979 UBO B.V. Utrecht as technical advisor.

Based on technical reports selling of truck tires; turnover NLG 4,5 million mainly from international fleet owners; by tracking experimental tires discovering errors in the moulds causing marketing losses to the cold thread method. Due to my purchasing activities of bare tires in Germany, I wanted to develop my skills in purchasing and logistics.

9/1974-11/1976 Gebr. Nefkens N .V. Utrecht as commercial/- administrative employee inside sales, later field sales for dealers who had ill employees

### **Further**

Part-time teacher NEVI (Dutch Purchasing Institute); subjects: Communication and purchasing management

Part-time teacher ISBW (Institute for Social and Business Studies); subjects: Project management and purchasing management

Part-time teacher Schoevers; subjects Project management and Personal presentation  
Exams controller for Cito (Schoevers)

Trainer/coach at the Academy for Coaching and Counseling